

Macroeconomics Lecture 2

SGPE Summer School

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Introduction

The long run:

- Wages and prices have had time to adjust so that production and employment are at their equilibrium values, but the capital stock is fixed.
- Time perspective: 'a few years'

The very long run:

- Even the capital stock has had time to adjust

Why is it important to study the economy in the long run?

- Long run growth affects the population's standard of living much more than short-term fluctuations
- Decisions about consumption and investments depend on expectations of what will happen in the long run
- You can't analyse what stabilisation policy should do – or should not do – without knowing more about the long-run equilibrium level

Questions to be addressed

- What factors determine the income level and the distribution of income in the long run?
- What determines demand (investments and consumption) and the real interest in the long run?
- Why are some countries richer than others?
- Why is there always unemployment in a market economy?
- What determines inflation in the long run? (Later on)

Production

Questions

- How much can a country produce?
- How does the product market work and how are prices determined?
- What factors determine the distribution of income between labor and capital income?

Production Factors

- Labor
- Capital (buildings, machines etc.)
- Fixed factors (land, natural resources etc.)
- Intermediate goods (raw materials, energy, components etc.)
- Technology (knowledge)

Production Technology

In the model the typical firm produces a commodity that can be used for consumption or investment

Production function:

$$Y = F(K, N)$$

Y production

K capital stock

N number of workers

We disregard fixed factors and intermediate goods. This production function describes the technology

Characteristics of Production Function

- The marginal product of capital: how much production increases when we add a unit of capital
- The marginal products are positive: production is an increasing function of K and N
- The marginal product of capital is lower if we have more capital already
- The marginal product of capital is higher if we have more labor that can use the machines

Production Function

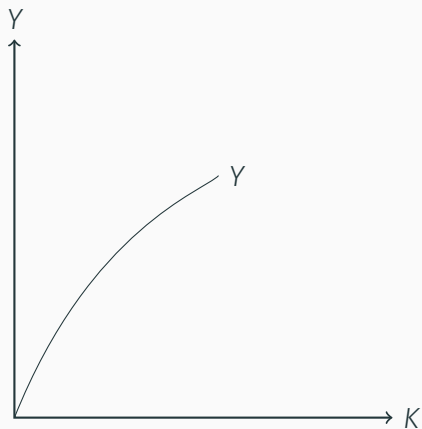


Figure 1: A typical production function

Marginal Product of Capital

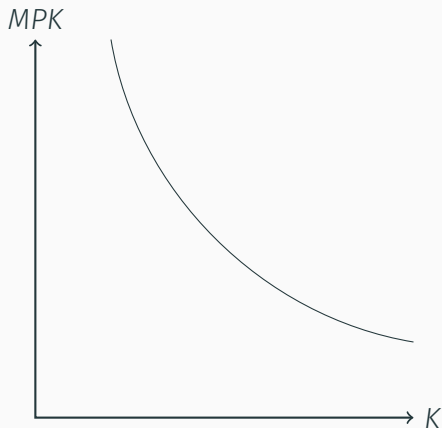


Figure 2: MPK for given labor input

Characteristics of Production Function

Constant returns to scale (CRS)

If we double K and N , then Y is doubled

$$F(zK, zN) = zY \text{ for } z > 0$$

E.g. $F(2K, 2N) = 2Y$

- Production Function: $Y = F(K, EN)$
- E is a measure of the efficiency of labor
- An increase in E by 10% has the same effect on production as a 10% increase in the number of workers
- We can think of EN as the efficient number of workers

A Canonical Example

We often use the Cobb-Douglas production function:

$$Y = K^\alpha (EN)^{1-\alpha} \quad 0 \leq \alpha \leq 1$$

Rewrite this as $K^\alpha E^{1-\alpha} N^{1-\alpha}$ and take derivative wrt N :

$$MPL = K^\alpha E^{1-\alpha} (1-\alpha) N^{-\alpha} = (1-\alpha) E^{1-\alpha} \left(\frac{K}{N}\right)^\alpha$$

- The more N , the lower is MPL
- The more K , the higher is MPL
- The higher the E , the higher is MPL

Production: Example

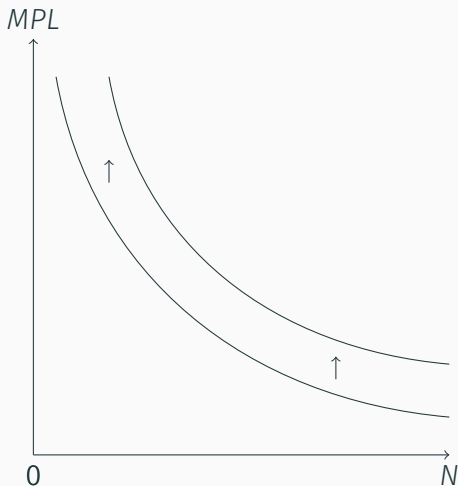


Figure 3: The effect on MPL of an increase in E or K

Price Setting

Questions:

- How does the product market work?
- How are prices set?

Perfect Competition:

Firms produce identical goods and they can sell everything they produce, but they have to set the price equal to the market price

Monopolistic competition:

Firms produce goods that are similar but not identical to the goods of other firms. A firm can set its own price and the price affects sales

In both cases: many firms – no 'strategic' interaction

We study a company named i – one of many companies in the economy. To be more concrete, let $i = 4711$

- How much will the company sell (produce)?
- What price will the company set?

These two decisions are really just one: the company must choose a point on the demand curve

Price-Setting: Demand Con't

Higher price leads to lower demand for a company's product, that is, the company will face a downward sloping demand curve.

Demand for a company's product: $Y_i = D(P_i/P)Y$ where P_i/P is the company's price relative to the general price level and Y is the aggregate income in the economy.

Price- Setting: Demand Con't

What happens to the demand for the product produced by firm i if the price is raised, for a given P and Y ?

The answer depends on the degree of competition the company faces. How similar is the company's product compared to the products of other firms?

A measure of the 'degree of competition' is the price elasticity, which tells us by what percentage demand will decrease if the price is raised by one percent.

$$\eta = \frac{dY_i/Y_i}{dP_i/P_i} \quad \eta < -1$$

Price- Setting: Demand Con't

The inverse demand function is the relationship between company's price and production/sales

$$P_i = P(Y_i, P, Y)$$

If the company wants to sell more it has to lower the price.

Price-Setting: Profit maximization

Firm's goal: greatest possible profit

Profit maximization requires:

$$MR=MC$$

Marginal revenue from selling one more unit must be equal to the marginal cost of producing one more unit

Price Setting: Profit Maximization Con't

Revenue: $Y_i P_i = Y_i P(Y_i, P, Y)$

How much does the revenue increase if you sell one more unit?

$$\begin{aligned} MR &= \underbrace{P_i}_{\text{Increase in revenue from selling one more}} + \underbrace{Y_i \frac{dP_i}{dY_i}}_{\text{Decrease in revenue from lower prices}} \\ &= P_i \frac{dP_i}{dY_i} \frac{P_i}{P_i} = \left(1 + \frac{dP_i/P_i}{dY_i/dY_i}\right) P_i = \left(1 + \frac{1}{\eta}\right) P_i \end{aligned}$$

Remark: $MR < P_i$ and positive.

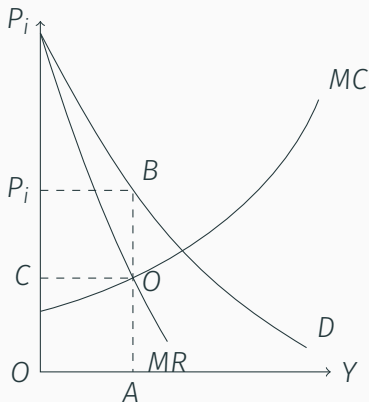


Figure 4: Profit maximizing price and production level

Price-setting: Profit maximization

Profit maximization: $MR = MC$

$$\left(1 + \frac{1}{\eta}\right)P_i = MC \text{ or } P_i = (1 + \mu)MC_i$$

where $1 + \mu = \frac{1}{1+1/\eta} > 1$

E.g., $\eta = -5 \implies \mu = 0.25$ Mark-up is 25%

Conclusions:

- Optimal price is higher than MC
- Mark-up is determined by the degree of competition

Price-setting: Profit maximization Con't

MC measures how much cost increases if a company sells (produces) one more product

The capital stock is given in the short run

The firm can increase production by employing one more worker

Cost: W_i

Production increase: MPL_i

Marginal cost: $MC_i = \frac{W_i}{MPL_i}$

Note that cost of labors is $W_i N$ for firm i then marginal cost of i is

$$MC_i = \frac{dTC_i}{dY} = W_i \frac{dN}{dY} = W_i \frac{1}{MPL_i} = \frac{W_i}{MPL_i}$$

Market Equilibrium

The firm i 's optimal price then becomes

$$P_i = (1 + \mu) \frac{W_i}{MPL_i}$$

what about the other firms?

Symmetry: We pick a “representative firm” which means that we pick one of many firms that face the same conditions and solve the same problem, thus set the same price

$$P = (1 + \mu)MC = (1 + \mu) \frac{W}{MPL}$$

Making the Voltron

Consider a Cobb-Douglas production function and remember

$$MPL = K^\alpha E^{1-\alpha} (1-\alpha) N^{-\alpha} = (1-\alpha) E^{1-\alpha} \left(\frac{K}{N}\right)^\alpha$$

So

$$P = (1 + \mu)MC = (1 + \mu) \frac{W}{MPL} = \frac{1 + \mu}{1 - \alpha} W E^{\alpha-1} \left(\frac{K}{N}\right)^{-\alpha}$$

The price level is influenced by

- The wage level W (+)
- Technology E (-)
- The size of the mark-up μ (+)
- The amount of capital per worker K/N (-)

Distribution of Income

- How is the production level determined in the long run (= the natural level of production)?
- How are real wages determined?
- How is the distribution of income determined?

Production in Equilibrium

L labour force = the number of people who have a job or are looking for work

u^n equilibrium level for unemployment

Natural rate of employment $N^n = (1 - u^n)L$

Production: $Y^n = F(KEN^n) = F(K, E(1 - u^n)L)$

What determines the equilibrium level of production?

$$Y^n = F(K, E(1 - u^n)L)$$

- Amount of capital K (+)
- Size of labor force L (+)
- Equilibrium level of unemployment u^n (-)
- Technology E (+)

Distribution of Income: Real Wages

Real wage = wage in terms of consumption = nominal price / price level = W/P

$$P = (1 + \mu) \frac{W}{MPL} \implies \frac{W}{P} = \frac{MPL}{1 + \mu}$$

Cobb- Douglas: $MPL = (1 - \alpha)E^{1-\alpha}\left(\frac{K}{N}\right)^\alpha$

$$\frac{W}{P} = \frac{MPL}{1 + \mu} = \frac{1 - \alpha}{1 + \mu} E^{1-\alpha} \left(\frac{K}{N^n}\right)^\alpha$$

Real wage increases:

- Technology E is improved
- Capital per worker K/N^n increases
- The size of the markup μ decreases

Closed economy: $\text{income} = \text{production}$

Types of income in the model:

- Wage income
- Interest income on loans to firms
- Dividends which are paid out to households (In our context pure profits)

Cobb-Douglas

$$MPL = (1 - \alpha)E^{1-\alpha}\left(\frac{K}{N}\right)^\alpha = (1 - \alpha)\frac{Y}{N} \text{ and } \frac{W}{P} = \frac{MPL}{1 + \mu}$$

which implies $\frac{W}{P} = \frac{1-\alpha}{1+\mu} \frac{Y}{N}$.

Labor share of GDP $\frac{WN}{PY} = \frac{1-\alpha}{1+\mu}$

Distribution of income

Labor share of GDP is $(1 - \alpha)/(1 + \mu)$ than capital share of GDP is $(\alpha + \mu)/(1 + \mu)$

What affects the distribution of income?

- Technology α
- Degree of competition μ in the product market

Wage share will be high if:

- Labor is an important production factor
- The degree of competition is high

In developed countries the labour share of GDP at factor price is about $2/3$; capital share is approximately $1/3$. See Fig 2.9 at the textbook

Social insurance fees (wage taxes) are included in the wage share.

We consider the share of GDP at basic (\approx factor) price because VAT goes neither to capital owners nor to workers

Additional reading

Technology and wages

<http://krugman.blogs.nytimes.com/2012/12/10/technology-and-wages-the-analytics-wonkish/>