

*The perspectives of behavioral economics can inform and enrich the measurement and analysis of inequality, and poverty.*

*At the same time, the questions asked in inequality analysis, including on policy intervention, have the potential to challenge behavioral economics. With this background the time is right to take stock and look ahead to the theoretical, empirical and policy research agenda at the intersection of behavioral economics and the economics of inequality.*



**Cornell University and University of Edinburgh**

# **Conference on Behavioral Economics and the Economics of Inequality**

**Edinburgh, June 7-8, 2019**

**Project Room - 1st floor in 50 George Square**

**Organized by**

**Ed Hopkins and Ravi Kanbur**



**Cornell University**



THE UNIVERSITY of EDINBURGH  
School of Economics

Conference on

# Behavioral Economics and the Economics of Inequality

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## Final Programme

### Friday June 7

8.30-8.45	Registration with arrival coffee/tea
8.45-9.00	Conference Opening
	Ed Hopkins and Ravi Kanbur
9.00-10.15	Session I
	Chair: Ed Hopkins
Karla Hoff	"Cultural impediments to learning to cooperate: An experimental study of high- and low-caste men in rural India"
Friederike Mengel	"Exposure to Inequality, Personal Relative Position and Belief in Meritocracy"
10.15-11.30	Session II
	Chair: Ravi Kanbur
Clare Balboni	"Why Do Poor People Stay Poor?"
Frank Schilbach	"Does Financial Strain Lower Worker Productivity?"
11.30-12.00	Break
12.00-1.15	Session III
	Chair: Lise Vesterlund
John Roemer	"International cooperation and the Trump phenomenon seen through the lens of Kantian equilibrium."
Roberto Veneziani	"Sufficientarianism"
1.15-2.00	Lunch
2.00-3.15	Session IV
	Chair: Friederike Mengel
Amrita Dhillon	"Social Networks, Social Incentives and Productivity: Evidence from Production Lines in Garment Factories"
Lise Vesterlund	"Gender differences in negotiation: Dialing up or down?"
3.15-3.45	Break
3.45-5.00	Session V
	Chair Karla Hoff
Garance Genicot	"Aspirations and Inequality"
Dean Karlan	"Does Poverty Change Labor Supply? Evidence from Multiple Income Effects and 115,579 Bags"
7.00 pm	Conference Dinner at Hotel du Vin (By Invitation)

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## Saturday June 8

9.00-10.15	Session VI
	Chair: Amrita Dhillon
Gilat Levy	"Misspecified Politics and the Recurrence of Populism", joint with Ronny Razin and Alwyn Young
Robert Frank	"The Mother of All Cognitive Errors"
10.15-11.30	Session VII
	Chair: Tatiana Kornienko
Dorothea Kuebler	"How to Avoid Black Markets for Appointments With Online Booking Systems."
Marc Fleurbaey	"What preferences are respectable given behavioral patterns?"
12.00-1.15	Session VIII
	Chair: Ravi Kanbur
Muriel Niederle	TBA
Ted O'Donoghue	"Comments on Behavioral Economics and the Economics of Inequality."
1.15-2.00	Closing Observations by Gary Gillespie, Chief Economist, Scottish Government; and Lunch
7.00 pm	Dinner at Zest (By Invitation)

Finalised 23/5/2019

# Participants, including all speakers

[Speakers are indicated in bold]

24/5/2019

<b>Balboni</b>	<b>Clare</b>	<b>LSE</b>
Bai	Liang	University of Edinburgh
Boudot	Camille	University of Edinburgh
Bracht	Juergen	University of Aberdeen
Butler	Andre	University of Edinburgh
Clark	Simon	University of Edinburgh
Clausen	Andrew	University of Edinburgh
Costa-Gomes	Miguel	University of St Andrews
<b>Dhillon</b>	<b>Amrita</b>	<b>Kings College London</b>
Dunham	James	University of Edinburgh
Foreshaw	Rachel	University of Edinburgh
<b>Fleurbaey</b>	<b>Marc</b>	<b>Princeton University</b>
<b>Frank</b>	<b>Robert</b>	<b>Cornell University</b>
<b>Genicot</b>	<b>Garance</b>	<b>Georgetown University</b>
<b>Gillespie</b>	<b>Gary</b>	<b>Scottish Government</b>
Güell	Maia	University of Edinburgh
<b>Hoff</b>	<b>Karla</b>	<b>World Bank</b>
Hopkins	Ed	University of Edinburgh
Kanbur	Ravi	Cornell University
<b>Karlan</b>	<b>Dean</b>	<b>Yale</b>
Kornienko	Tatiana	University of Edinburgh
Kouridakis	Nikitas	Scottish Government
<b>Kuebler</b>	<b>Dorothea</b>	<b>WZB</b>
<b>Levy</b>	<b>Gilat</b>	<b>LSE</b>
Lyu	Jianxun	University of Edinburgh
Logue	Caitriona	University of Edinburgh
<b>Mengel</b>	<b>Friederike</b>	<b>Essex</b>
<b>Niederle</b>	<b>Muriel</b>	<b>Stanford University</b>

<b>O'Donoghue</b>	<b>Ted</b>	<b>Cornell University</b>
<b>Roemer</b>	<b>John</b>	<b>Yale</b>
<b>Schilbach</b>	<b>Frank</b>	<b>MIT</b>
Schroeder	Sarah	University of Edinburgh
Stapenhurst	Christopher	University of Edinburgh
Sulka	Tomasz	University of Edinburgh
Taneva	Ina	University of Edinburgh
Tyrrell-Hendry	Lee	University of Edinburgh
<b>Veneziani</b>	<b>Roberto</b>	<b>Queen Mary UL</b>
<b>Vesterlund</b>	<b>Lise</b>	<b>University of Pittsburgh</b>
Vojnovic	Jovan	University of Edinburgh
Watts	Mike	University of Edinburgh
Wollbrant	Conny	University of Stirling
Worrall	Tim	University of Edinburgh
Xiao	Jiacheng	University of Edinburgh
Xu	Yaoyao	University of Edinburgh

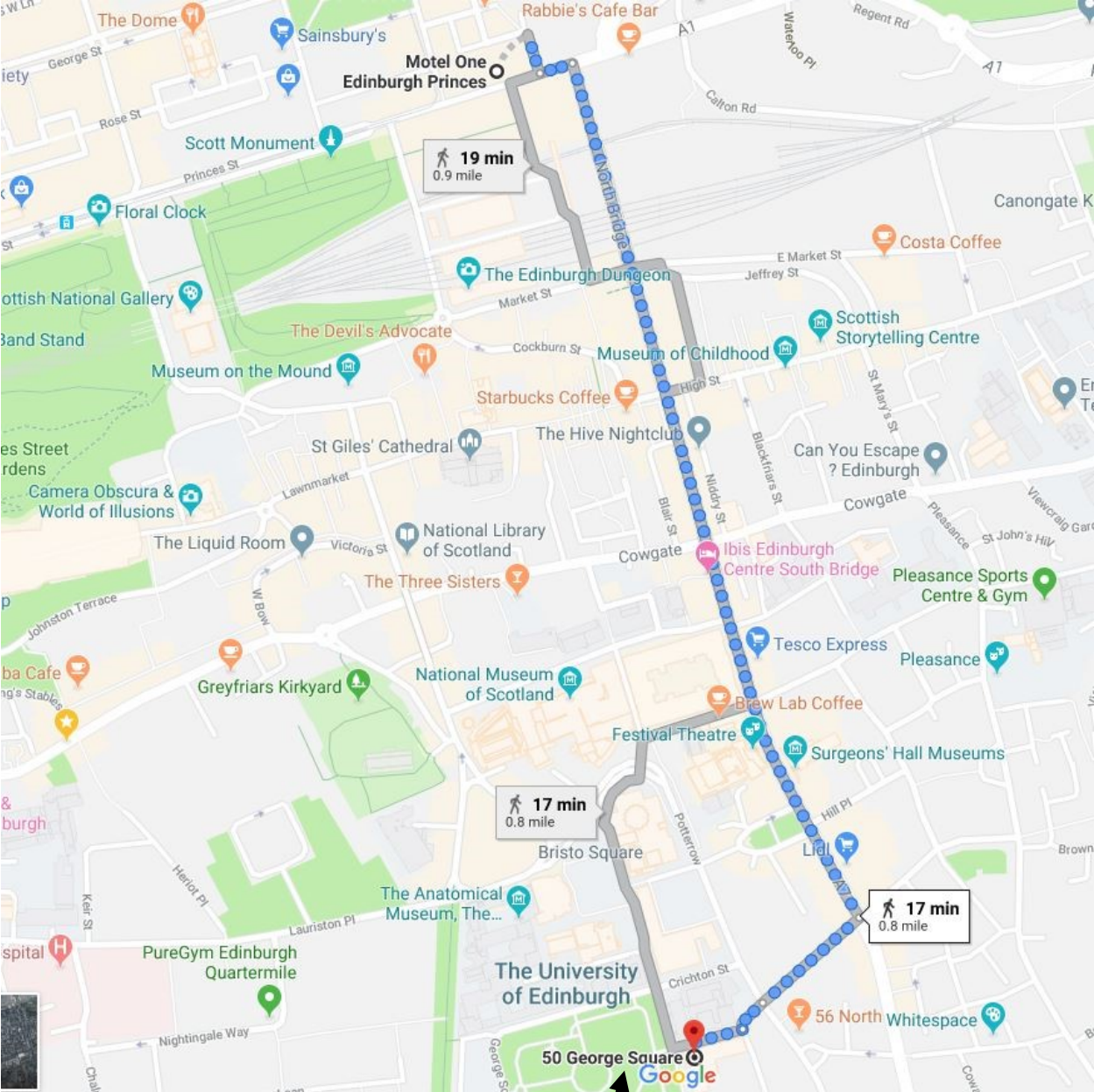
If you have any questions about this event then please contact Gina Reddie ([gina.reddie@ed.ac.uk](mailto:gina.reddie@ed.ac.uk)), Research Support Officer, in the first instance.

# Information for participants

All guests are staying in the [Motel One Edinburgh Princes](#). The address is 10-15 Princes St, but the entrance is just off the main street, behind the Apple store.

The Conference venue is the Project Room located on the 1st floor in **50 George Square**.

The hotel is around 20 minutes' walk away from the venue in 50 George Square. Check [this link](#) to walk from hotel to venue.



50 George Square

# Travel

[The Edinburgh Trams](#) offer a frequent and reliable service linking the airport and the city centre. For the Motel One hotel, take the tram to the St Andrew Square stop. It is then only 2 minutes' walk. Given the proximity of the hotel to the tram stop, we highly recommend you take the tram.

- Frequency: approximately every 8-12 minutes (until 22.40).
- Journey time: average journey time 35 minutes
- Fare: adult single £6, adult return £8.50 (reductions for children)
- tickets can be purchased from the ticket machines at the tram halt.
- Phone info: + 44 131 338 5780



## Taxi

You will find official airport taxis at the taxi rank outside the terminal building (the signage around the airport is terrible but eventually you will find the taxis located on the ground floor of the car parking structure). It costs between £17-£25 to get a taxi from the airport to a city centre location. The journey to and from the airport takes between 30-45 mins, depending on the time of the day. In town, taxis are available outside Waverley train station, plus Uber and MyTaxi apps both work in Edinburgh as does the old school approach of raising your arm, or phoning Central Taxis +44 131 229 4466.

## Bus

The Airlink 100 connects the city centre with the Airport. For the Motel One, take the bus to its final stop outside Waverley rail station. It is then 2-3 minutes' walk.

It operates a very frequent service (every 10 minutes at peak times) with designated stops en route. Journey time is about 25 minutes and tickets cost £4.50 single and an open return is £7.50 return.

## Social events

**Conference evening Dinner Friday** – the restaurant is [Hotel Du Vin](#), 11 BRISTO PLACE, EDINBURGH, EH1 1EZ, UNITED KINGDOM TEL: 01312851479. Check [this link](#) to walk from Conference venue to restaurant.

**Evening meal Saturday** – Indian restaurant [Zest](#). The restaurant is conveniently located a [5 minute walk](#) away from Motel One in Princes Street.